

## Message Text

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PAGE 01 STUTTG 00249 091603Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 AGRE-00 CEA-01 CIAE-00 DODE-00

EB-08 FRB-03 H-01 INR-07 INT-05 L-03 LAB-04 NSAE-00

NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04 ITC-01

TRSE-00 USIA-06 PRS-01 SP-02 FEAE-00 OMB-01 /087 W

-----091950Z 111459 /45

R 091350Z FEB 77

FM AMCONSUL STUTTGART

TO SECSTATE WASHDC 3372

INFO AMEMBASSY BONN

AMCONSUL BREMEN

AMCONSUL DUSSELDORF

AMCONSUL FRANKFURT

AMCONSUL HAMBURG

AMCONSUL MUNICH

AMEMBASSY MOSCOW

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FOR COMMERCE

E. O. 11652: N/A

TAGS: EARL BTIO EEWT GW UR

SUBJ: SHOES: SALAMANDER LIKELY TO REFUSE SOVIET DEAL

REF: 75 STUTTGART A-114 (NOTAL), STUTTGART A-15 (NOTAL)

1. HERR FRANZ JOSEF DAZERT, PRESIDENT OF SALAMANDER AG (PROTECT) INFORMED THE CONGEN FEBRUARY 8 THAT HIS FIRM PROBABLY WOULD NOT ACCEPT THE SOVIET REQUEST TO PROVIDE ASSISTANCE IN IMPROVING THEIR TECHNIQUES FOR PRODUCTION OF SHOES. HE SAID THAT THE SOVIETS WANTED ASSISTANCE FOR A PLANT PRODUCING 100,000 PAIRS OF SHOES DAILY (25 MILLION PAIRS ANNUALLY), A VENTURE THAT WOULD BE TOO LARGE FOR SALAMANDER TO HANDLE.

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2. SALAMANDER WILL BE ABLE TO HANDLE THE MORE MODEST ARRANGEMENT WITH EAST GERMANY THAT PROVIDES INTER ALIA FOR LICENSED PRODUCTION OF SALAMANDER SHOES THERE AT AN ANNUAL RATE OF FIVE MILLION PAIRS (SEE A-15).

3. HERR DAZERT SAID THAT SALAMANDER CAN NO LONGER IGNORE THE LARGE AMERICAN MARKET; THIS MAY HAVE BEEN AN OBLIQUE REFER-

ENCE TO THE RECENT ITC RECOMMENDATION THAT RESTRICTIONS BE  
PLACED ON IMPORTS OF SHOES INTO THE UNITED STATES. HE SAID  
THAT SALAMANDER'S EXPORT MANAGER WAS LEAVING FOR THE US ON  
FEBRUARY 9 TO ESTABLISH A SUBSIDIARY IN THE UNITED STATES  
THAT WOULD EXPLORE THE MARKET, INITIALLY FOR EXPORT OF SHOES  
FROM HERE, SUBSEQUENTLY PERHAPS AFTER A YEAR OR SO FOR AN  
INVESTMENT LEADING TO PRODUCTION IN THE UNITED STATES.

4. THE USDOC MAY WISH TO CONSIDER ALERTING US SHOE PRODUCERS  
TO A POSSIBLE OPENING IN THE USSR SHOULD SALAMANDER DECLINE  
THE SOVIET REQUEST FOR TECHNICAL ASSISTANCE.  
JENKINS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INDUSTRIAL PRODUCTION, SHOES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 09-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STUTT00249  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770046-0897  
**Format:** TEL  
**From:** STUTTGART  
**Handling Restrictions:** n/a  
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**Line Count:** 74  
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**Litigation History:**  
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**Office:** ACTION COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STUTTGART A-114, 77 STUTTGART A-15  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 24-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3359993  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SHOES: SALAMANDER LIKELY TO REFUSE SOVIET DEAL  
**TAGS:** EALR, BTIO, EEWT, GE, UR, SALAMANDER, (DAZERT, FRANZ JOSEF)  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/a3c218c9-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009